Sumit Aneja ‘14 had been looking forward to his meeting with Jason Pananos. Aneja was seeking to launch his first search fund and Pananos was an experienced entrepreneur and serial search fund investor. Aneja was excited about the potential for his fund to make a difference in the world, but he also knew that it would be a challenging endeavor.

Pananos had launched his first search fund with a similar goal. He had been impressed by Aneja’s vision and was eager to help him get started. Pananos had made a name for himself in the search fund ecosystem and any investment in his fund seemed like a good investment.

Aneja was taken aback by the waterfall of information, but had to agree that it seemed into a discourse about the differences among search fund investors and the importance of finding the right investors. Even giving him some leads as to possible targets. However, at their meeting, Pananos had launched a new search fund and Aneja had to admit that he was a bit disappointed.

But Aneja was not deterred. He knew that he had to be patient and that he had to work hard to make his fund successful. He was determined to find the right investors and to make a meaningful impact.

As Aneja left the meeting, he knew that he had a long way to go. But he was confident that he had the skills and the vision to make his search fund a success.